



Company profile

We are a Brazilian food producer with origins back to 1950. The current company construction is around 13 years old. Presently **we have an International Sales office in Portugal and affiliate offices in Canada, Denmark and the Middle East.** The headquarters are in the Brazilian state of Tocantins.

The company is the owner of 350,000 hectares of land principally in Tocantins but also in the states of Maranhão and Bahia.

Tocantins is the most recent state in Brazil and is only 24 years old. It has a huge growth potential and is indeed one of the fastest growing areas of Brazil. It has a modern infrastructure and a very business friendly state government.

Our Administrative Director is an agronomic engineer and pioneer in the state of Tocantins concerning soybean production. In fact, we are considered as one of the companies with most knowledge in this area.

Soybeans are our major crop but we also produce other crops such as yellow corn. **Our potential production capacity of soybeans is 1,000,000 metric tons a year.**

We can increase this production capacity by using a network of over 30 other producers all organized under the company.

We are four company directors with specialist knowledge in such diverse fields as business management, economy, international finance, agronomy and information technology.

Our primary business is exporting directly to clients outside Brazil. We prefer long term relationships and guarantee a quality product delivered in accordance to agreement and of course on time.

To get an idea of our business we would like to invite you to come see for yourself our land, the state of Tocantins, the capital of Tocantins: Palmas and to have meetings with government officials and of course with us.

We think you will be pleasantly surprised to find a dynamic and modern business in a dynamic and very fast growing region of Brazil.

Illustrating what we are about



Picking up the harvest



Soybean seeds for planting



One of many machines



Organisation

Presently **we have an International Sales office in Portugal and affiliate offices in Canada, Denmark, Equitorial Guinea and the Middle East.** The office in Portugal is manned by two principals. The other offices are manned by local Representatives. Furthermore, **we have International Representatives in the GCC (Gulf Cooperation Council), Asia, Syria and the U.S.A**

What we sell

We only sell agricultural products. But we do also sell some refined soybean products such as soybean meal, especially, but also soybean oil and soybean milk. We prefer to sell only products produced by ourselves or derived from products produced by ourselves. However, we also are associated with 30+ other farmers. From time to time we sell on their behalf. In addition we can ask them to produce for us, when we run out of own production capacity.

Export License

To export from Brazil it is necessary to have an export license. We are one of the only companies in Tocantins to have a very rare and very valuable export license covering all of Brazil with no limit on the type of product and at very large annual amounts. The license is even an open license value wise. This means the values may be extended with a simple bureaucratic procedure. With this license

we can sell just about anything to international clients. By choice, we only use the licence for the products mentioned above.

Type Of Sales We Like

Customer relationship is very important to us. We prefer to deal with the end client directly and we prefer to keep long term relations. We basically enter into two kinds of sales. SPOT sales, which often are to be delivered immediately or soon. But our primary sales effort is on planting and producing for specific clients. This permits us to have the good long term customer relations as well as controlling price, quality and delivery to our high criteria.



Tocantins State..... The beauty of our Land



It takes a lot of storage

Product Specifications & Grade:

Brazilian Soybeans GMO grade #2

Type: for human consumption

Moisture: 14.5 max

Splits: 11%

Protein: 35% Max

Color: 2%

Oil 19%

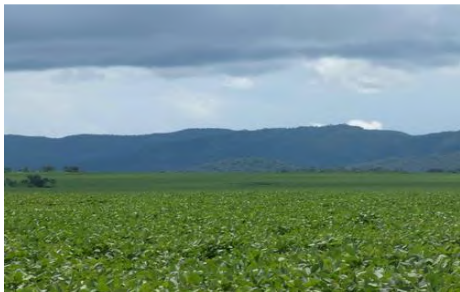
Foreign matter 1% Max

Heat damaged kernels 0.5%

Total damaged kernels: 3%

Crop: 2011-2012

Free of the following: no radiation; no insects no pests and no poison; no rocks, gravel, sand, larger pieces of wood or any particles that are harmful to human consumption.



Our Land.....





Brazilian Soybeans NON GMO grade #2

Type: for human consumption

Moisture: 14.5 max

Splits: 11%

Protein: 35% Max

Color: 2%

Oil 19%

Foreign matter 1% Max

Heat damaged kernels 0.5%

Total damaged kernels: 3%

Crop: 2011-2012

Free of the following: no radiation; no insects no pests and no poison; no rocks, gravel, sand, larger pieces of wood or any particles that are harmful to human consumption.

Packing in 50kg bags

Brazilian Soybeans Meal/Soybean Pellets.

Solvent Extracted Toasted basis: minimum 47% protein (AOCS Ba 4d-90) and fat (AOCS Ba 3-38) combined but maximum 2% fat, maximum 3% deficiency beyond contractually agreed specification for protein and fat combined;

basis: 12.5% moisture, maximum 13%; (AOCS Ba 2a-38)

basis: 7% fibre, maximum 1% excess; (AOCS Ba 6-84)

basis: 1% sand and silica, maximum 2%; (AOCS Ba 5b-68)

basis: 7% ash; (AOCS Ba 5a-49)

maximum urease activity: 0.5 (AOCS Ba 9-58)

all discounts with allowance 1:1, fractions in proportion; basis free from castorseed and/or castorseed husks with tolerance as per pertinent clause of GAFTA's contract 119.

Percentage of protein is 47.5% -49% to be determined by the buyer and seller at time of sale

PACKAGING: BULK



Product Specification & Grade:

Brazilian Yellow Maize

Moisture: maximum 14.5%

Foreign matter: maximum 1.5%

Broken kernels: maximum 3%

Aflatoxine: maximum 20PPB

Damaged kernels: maximum 5% of which maximum 1% heat damaged and/or germinating

Goods free from alive insects

Free from poisonous seeds/husks but tolerance maximum 0.10% castorseed and/or castorseed husks.

To be final at time and place of shipment per certificate/s issued by Independent Surveyor, cost being for Seller's account.

Other quality/condition in accordance with Brazilian Legislation ruling at time and place of shipment.

Buyer has the option, at his expense, to request for joint sampling and sealing, advising the Seller in due time the name of the Independent Surveyor he is appointing.

If the difference of any of the following items between Buyer and Seller certificates does not exceed the below mentioned percentages, then the Seller's results will be final. Otherwise, at request of either party at his expenses, within 45 days from the B/L date, a third test shall be carried out by a mutually agreed Independent Laboratory.

The average of the 2 closest analysis results shall be final under this contract, and must be settled by a complementary debit note.

Moisture 0.5%, Foreign Matter 0.5%, Damaged kernels 0.5%, and Heat Damaged and/or

Germinating 0.5%.

PACKING: IN BULK



350.000 Hectars.....



Our Procedures

For the first delivery only

1. The seller sends sample of the product by courier to the client/Buyer
2. The client/Buyer approves the sample
3. The Seller will issue a proforma invoice and a draft contract with the current price
4. The Buyer will revise the contract and make final approval

For each delivery

1. The contract from the first delivery with a revised price according to market price (local market price in Brazil) is forwarded to the buyer
2. The seller issues an invoice
3. The contract approved by both parties is lodged with the respective banks
4. The Buyer will issue an operative L/C for the shipment - it must be confirmed, irrevocable, divisible and transferable. It needs to be divisible and transferrable as the shipping company want to have their payment at the time of the booking of the cargo.
5. The seller prepares the loading of the goods and all documents within 15 days. With SGS inspection and all shipping documents.
6. The buyer has the right to be at the site and control and check the shipment

Concerning the L/C:

The buyer has to issue an Irrevocable, Divisible, Confirmed, Operative, Letter of Credit for the value of the contract accepted by the seller's bank after the signature of this contract within 15 working days payable at shipment date; against presentation of shipment

Documents

3/3 original and 3/3 non negotiable copies of Bills of Lading (B/L) marked clean on board issued to order; notify buyer.

One original commercial invoice countersigned by a chamber of commerce and three copies.

One original certificate of origin countersigned by a chamber of commerce and one copy.

One original export inspection certificate and one copy issued by SGS.

One original weight certificate and one copy issued by SGS.

One original letter issued by seller stating that a complete set of documents has been sent in good order (authenticate and legalize) to buyers by fax or E-mail.

Certificate of export issued by federal authority counter signed by chamber of commerce.